

Laryngectomy Supplies

Electrolarynx, Batteries, Accessories, Foam Filters, Stoma Cover & Care

Lauder Catalog 2019

Unparalleled
customer service!

Family owned
for 30 years

- Largest Selection of Electrolarynges
- Electrolarynx Batteries & Chargers
- Foam Filters & Stoma Care products
- Medicare
- Service & Repairs



LAUDER

The Electrolarynx CompanyTM

Welcome to Lauder Enterprises, Inc.

We are in the business of making people talk, and this has been our mission from the beginning.

The company was started by Jim Lauder 30 years ago with the mission to spread “Self Help for The Laryngectomy”, the book his father Col. Edmund Lauder authored.

Col. Lauder was himself a laryngectomy and at this time, there were not much help to find. To help others in the same situation, Col. Lauder wrote a book which became the go-to source for many people, and the book has continuously been edited & updated for nearly 50 years.

His son, Jim Lauder, created Lauder Enterprises, Inc., and has continued his fathers legacy. After 30 years he has become known across the US a trusted resource for patients and clinicians.

Electrolarynx.com

For 30 years we have been carrying all major brands of electrolarynges - Servox, iVox, Griffin, Nu-Vois and more. There is not one device that is superior to the others; they all have unique features and we can help you find the one that would help you the best. We also service and repair all major brands and models, including older, discontinued models still out there (we still see 15-20 year old Servox devices and repair them if needed). We also carry batteries to all brands, stoma care products, accessories and parts.

The Servox Guru

Our President, Jim Lauder aka “the Servox Guru”, has been helping the laryngectomy community for three decades and is still highly active in this quest. His deep knowledge of electrolarynges is second to none. He is highly invested in helping laryngectomees on Facebook, Youtube and he attends as many support group meetings as he can manage.

He hosts a channel on YouTube, look for the Servox Guru. He continuously adds new videos with tips & tricks and how to fix things.

Can't find what you were looking for?

We carry most of what you may need. What we don't carry, we usually know where you can get it and will be happy to refer you to a distributor!

Call toll-free 800-388-8642, our main telephone 210-492-0864 or e-mail info@electrolarynx.com.

Welcome!



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Lauder Enterprises is pleased to bring you quality products at an affordable price. If you need a product that you can not find in our catalog, please contact us at info@electrolarynx.com. We will be happy to assist in making contacts to supply your needs.

Electrolarynx - We Carry & Service All Major Brands!

There is no such thing as “the best electrolarynx”. After 30 years we learned a few things, and one of the most important thing to understand is that there is no device that is *the best*. It is all up to what works best for You!

There are devices with rechargeable batteries, custom made batteries, standard AAA, AA or 9V batteries. There are one-button and two-button devices. There are devices that still work after 25 years and there are those with USB ports. Warranties vary from 1-5 years. So, in line with our belief in extraordinary customer service we offer all of the most viable devices on the market!

How do they work?

All devices we carry basically operate the same way. They are all handheld, battery operated devices, designed to produce vibrations which allow speech for the laryngectomee. They have been around for many years and from servicing them, we know them in and out.

You can find **the Servox Guru** on YouTube, with videopresentations of all brands, plus tips on how to fix issues.

We are US distributors of Servox, a German brand that has been on the market since 1958. We still meet users with 25 year old Servox speech aids and we still service them.

*Any kind of battery you need,
call us and we will help you.*



Call Roman 800-388-8642

Questions

Visit our website www.electrolarynx.com, watch the Servox Guru on YouTube or simply call us 1-800-388-8642.



The iVOX Electrolarynx

- a new artificial larynx designed for easy use.

- **Unique Tone Variation**
- Automatic tone variation helps eliminate both unnatural tone swings and flat monotone voices.
- **Easy adjustments**
- All tone and volume adjustments are made from one external thumb-wheel, eliminating the need for disassembly or complicated instructions.
- **Light indicator**
- Interactive lights let you know when the iVox is ready to go, when you are in adjustment mode or when the battery is getting low.
- **Flexible power**
- Can be used with a standard 9V battery or rechargeable batteries.

- Length: 4 1/4 inch
- Diameter: 1 3/8 inch
- Weight: Less than 5 oz.
- 2-year limited warranty with accidental damage protection.
- Made in America.

iVOX™
ELECTROLARYNX

More natural voice and user-friendly interface
AVID™ Voice System (Patent Pending)

Automatic tone variation added as you speak. An easy and more natural solution.

Both tone and volume adjustment from one thumbwheel without disassembly or special tools.

Accidental Ready-Go button bump-buzz prevention.

Interactive lights provide feedback for Ready-Go mode, tone-adjust and low-battery status.

9-volt batteries.

Length: 4 1/4 inch
Diameter: 1 3/8 inch
Weight: Less than 5 oz.

2-year limited warranty with accidental damage protection.

Order separately or with complete kit including charger, rechargeable batteries and oral adapter.



 **ARCHER™**
MEDICAL DEVICES LLC

REF IV01: the iVox Electrolarynx

Comes in complete kit including

- charger,
- rechargeable batteries and
- oral adapter.

The Servox Guru comments:

- *very simple to use*
- *easy adjustments with one button*
- *works well with the Blom-Lauder Oral Adaptor*
- *great quality, made in Kentucky*

Servox Digital XL Electrolarynx

- the latest model from the leading electronic larynx company in the world!

An electronic larynx that sets new standards of excellence

The Servox Digital XL speech aid is a high quality new edition of the well-known Servox Digital. With its modern power management the battery performance has been significantly increased, extending speaking time by more than 50% compared to previous models.

It provides up-to-date vocal rehabilitation for laryngectomised and tracheotomised patients, it is an electrolarynx suitable for patients who lost their voice due to injury, illness or surgical removal of the larynx.



PERFORMANCE: Thanks to its modern and smart power management, the Servox Digital XL speech aid offers significantly extended battery performance.

FLEXIBILITY: Provides more freedom and flexibility due to already included rechargeable batteries, a universal travel adapter and a high-quality belt pouch.

QUALITY: Combines technologies proven since 1958 with the state-of-the-art components and first class raw materials.



REF SV02XL: Servox Digital XL Electrolarynx

- Servox Digital XL
- oral tubes with an adapter,
- 2 sounding heads: normal and “soft tone”
- 8 AAA rechargeable batteries,
- a charger,
- a travel adapter,
- a lanyard & a belt pouch.

The Servox Guru comments:

- *Common AAA batteries*
- *Digital - extended battery life*
- *Vary intonation with 2 pitches*
- *Very dependable machine*
- *Highly recommended!*

Servox Digital Electrolarynx

- reliable machine with special batteries for easy charging

With the Servox Digital electrolarynx it is possible to speak immediately after surgery. It is very easy to learn and especially suited for noisy environments and stressful situations.

High Voice and Sound Quality: Individual sound characteristics of your electrolarynx are possible with the help of two different sound caps.

Optical Battery Control: A flashing red light on the Servox Digital indicates that the battery is low and requires charging. An elaborate energy management system extends the battery life and prevents deep discharge.

Processor-Controlled Battery Charger: Intelligent charging technology ensures simple, safe and rapid recharging of the Servox battery. The battery can be left in the device during charging. A replacement battery can be charged at the same time.

REF SV02: Servox Digital Set

- Servox Digital Electrolarynx
- LA 2.40 charger, 2 NiMH batteries
- Hip bag, Safety cord with cord protector
- Oral adapter, 2 sound caps for individual sound



Servox Inton Electrolarynx

the workhorse - time tested quality!

4.6" long and weighing approx. 6 ounces, this speech device is light and compact. One advantage of its titanium housing is that it is not affected by perspiring hands.

The volume level can be adjusted to each situation using a small wheel ergonomically situated next to the two speech buttons. The pitch can be adjusted to meet the wishes of each individual user.

REF SV01: Servox Inton Set

Kit includes Instrument, two batteries, charger, oral adapter, holster, and extra sounding head.



Tru-Tone Electrolarynx

Made by Griffin Labs, USA

The TruTone™ Electrolarynx is the only electronic speech aid with tone control in a single button.

Features:

- 5-Year Warranty!
- 2-Year Drop & Soak Coverage
- The only electrolarynx with single button tone control
- The widest tonal range available in an electrolarynx
- Uses convenient 9V Batteries
- Smallest 9V speech aid currently available
- Light weight - only 4.5 ounces!
- Made in the USA.

REF TT01



Solatone Electrolarynx

Made by Griffin Labs, USA

The SolaTone™ artificial larynx is a high quality, steady tone speech aid that's easy to use and easy on your budget.

The SolaTone™ Electrolarynx is a sturdy, reliable speech aid. An excellent backup device for your current electrolarynx.

Features:

- Quality Sound
- Lightweight and Compact
- Easy Single-Tone Button
- 9V Battery Operation
- Quality Construction
- Good Volume Range
- Great Value Artificial Larynx

REF ST01



Nu-Vois and Xtra-Vois Electrolarynx

Made by Nu-Vois, USA

Each electrolarynx in the Nu-Vois product line provides high quality voice with full control of tone and volume.

- **Nu-Vois III Digital (REF NV03)** the most advanced model incorporating state of the art electronics that allows full digital control of all functions. Dual On/Off Control buttons that can be set individually for desired pitch and volume. The advanced electronics are designed to minimize battery draw, allowing for extended battery life. Five year warranty.
- **The Nu-Vois II Digital (REF NV02)** allows full digital control of volume and tone. No disassembly required for adjusting the settings. Five year warranty.
- **The Nu-Vois I (REF NV01)** provides high quality voice with manual adjustment. Outer case is made from durable polycarbonate, a high-impact resistance and durable material. Five year warranty.
- **The Xtra-Vois I (REF XV01)** Makes a great backup device. One year warranty.

Each unit is:

- Able to operate on a rechargeable 9V battery, as well as an alkaline 9V.
- Shock and water resistant.
- Lightweight — only 4.5 ounces with the battery installed!



Stoma Foam Filters

It's very important to protect the stoma and to pay attention to humidification.

"So much attention is focused on the loss of voice that many people never realize another large physical change that happens to us when we have a laryngectomy. We become neck breathers. We have a new opening at the base of the neck where the intake of air into the trachea is now located. The opening there is called a tracheostoma or to shorten it, a stoma."

"You will breathe easier, cough out thinner mucus with less effort, and have a cleaner, healthier stoma if you will irrigate, use a humidifier, and keep your stoma covered to avoid losing moisture each time you exhale. If you are away from your humidifier, carry a small spray bottle with clean water and use it to spray your stoma and your stoma cover. Keeping this area moist is the secret to avoid any crusting (dried mucus in and around the stoma) and to keep any bits of dried mucus or blood from solidifying inside your trachea. If you are crusting or coughing up dried bits, add more moisture. Being well hydrated by drinking plenty of liquids is also an important in keeping the mucus softened."

from <http://www.webwhispers.org/library/stoma-care.asp>

ADDvox Humidi-Foam Stoma Filters

- the newest addition to our portfolio. Very popular, good quality!



Moisture Exchange Skin Tone Stoma Filters

Breathe easy through soft, free-flowing foam that offers virtually no resistance, while helping warm and moisten the air you breathe.

Low resistance, lightweight ADDvox Skin Tone Humidi-Foam Stoma Filters offer excellent protection against dust, dirt and pollen, while helping warm and moisten the air you breathe.

Designed for single use, with a hypoallergenic non-irritating self-adhesive strip that is comfortable and easy to apply.

- Not recommended for cannula users.
- Skin tone.
- 2-1/4" wide x 2-1/2" high x 1/8" thick.
- Day or night, you'll breathe easier!
- Package of 60 filters.

REF: ADD01 ADDvox Stoma Filters

< *FREE Storage Pouch included*



Servona Tracheofix filters

Tracheofix Foam Filters protects the tracheostoma and may help prevent dust or dirt particles from entering the airways. In addition, it may help to warm and moisten respiratory air. This tracheostoma protection is suitable for patients who do not wear a cannula or only require one occasionally. Tracheofix is not intended for continuous cannula wearers. 10 filters per box.

#	Name	Size	# Tape strips	Color	Pcs	REF
#1	Small	2.25" x 2.5"	1	Tan	10	TF01A
#2	Medium	2.75" x 2.75"	1	Tan	10	TF03A
#3	Medium	2.75" x 2.75"	2	Tan	10	TFP02A



all foam varies somewhat in color from piece to piece

Kapitex Laryngofoam Filters

Kapitex filters offer the laryngectomee lightweight, comfortable and unobtrusive protection. The filters warm, moisten and filter the incoming air and can be applied in seconds.

- The only filters with Hydrolox® 1 Foam
- Kapitex filters are held securely in place by a hypoallergenic adhesive strip.
- The simplicity and effectiveness of this product ensures its popularity throughout the world with laryngectomees in all climates and conditions.
- Kapitex filters have excellent moisture transfer properties which means better humidification within the trachea for breathing comfort and confidence.
- Soft rounded edges are a unique feature of the Kapitex foam filter range.
- Available in both white and beige colors.
- Use 1-2 per day as necessary.

Name	Size	Color	Pcs	REF
Small	2.5" x 2"	white	30	FF03
Small	2.5" x 2"	white	90	FF01
Small	2.5" x 2.25"	tan	30	FF04
Small	2.5" x 2.25"	tan	90	FF02
Large	2.5" x 2.5"	tan	90	FF09



Stoma Starter Kit

The Stoma Starter Kit for the new laryngectomee includes:



- *Self Help for The Laryngectomee* (book),
- Shower shield,
- Buchanan covers (small & large),
- Genell white stoma cover,
- Samples of various foam filters.

REF SK01

Buchanan Stoma Cover

The Buchanan Protector is more than just a neckworn bib. It is a serious medical device designed to improve the patients breathing and quality of life.



New adjustable Easy-Tie strap fitting

Name	Size	Color	Pcs	REF
Small	5.5"x4.75"	white	1	BC02
Large	8.5"x7.5"	white	1	BC02

Delivers unique benefits to neck breathers through effective product design and material composition — the crucial benefits delivered by the exclusive Hydrolox 1 Foam.

- Pure cotton, sandwiching Hydrolox 1 Foam, allows a soft fabric feel against the neck.
- Hydrolox 1 Foam is effective in removing dust and dirt particles as well as providing moisture and warmth to inhaled air.
- Wearing the protector will help to reduce the risk of chest problems caused by cold, dry, unfiltered air. The Buchanan Protectors feature a non adhesive tie strap (Easy-Tie).

Romet Stoma Cover

Casually confident in a choice of colors and styles!

The Romet covers are high quality garments, produced from 100% mercerised cotton, designed to allow quick access to the stoma.

- Touch to close fastenings
- Classic Italian design
- 100% mercerised cotton
- Breathable

Romet Covers are available in 10 different colors (see picture). Easy to use, the touch to close fasteners, which are supplied need to be sewn onto the neckband. These popular covers are a must to help complete the neck breather's wardrobe.

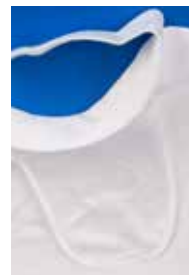


Color	White	Beige	Light Blue	Gray	Navy Blue	Burgundy	Brown	Black	Medium Blue	Green
REF	RMX1	RMX2	RMX3	RMX4	RMX5	RMX6	RMX7	RMX8	RMX9	RMX10

Genell Stoma Cover



- Fabric: Cotton/Rayon
- Adjustable Velcro Strap
- Liner adding protection >



Color	White	Light Blue	Dark Blue	Burgundy	Brown	Black	Green	Yellow
REF	GC01	GC03	GC05	GC06	GC07	GC08	GC10	GC11

Shower Shield



- Soft Rubber Shield.
- Covers Stoma in shower
- Easy On/Off

REF SS01 Shower Shield

Spokeman Personal Voice Amplifier

Now there's an even smaller voice amplifier, with surprising volume and sound quality!

With the Spokeman you can be heard more easily whether talking to one person or a small group-up to 25 depending on surrounding noise level. Useful in the car, bus or train, at family gatherings, parties or meetings, in a restaurant, in a small class or seminar, etc.

Carry case and strap allows you to carry it over your shoulder, fasten it around your waist or Velcro® it around your belt. Or take the Spokeman out of the case and set it on a table, desk or night stand. Has an on/off/volume knob. Runs on rechargeable AAA batteries, the Spokeman can also use 6 standard AAA alkaline, non-rechargeable batteries if you prefer. It even has a jack to amplify CD players, small radios, or communication boards.



REF SP01 Spokeman Voice Amplifier

ID Bracelet

- Medical emergency bracelet reading, "Neck Breather," for your safety.
- It is made of sterling silver with writing in red.
- Comes with an emergency ID card.



REF ID01 Medical ID Bracelet

ID Lauder Elastiband

- Protects the Electrolarynx
- Creates support for oral adaptors
- FREE with every repaired item

REF LAU01 Lauder Elastiband



Blom-Lauder Silicone Adapter

Developed by Jim Lauder & Dr. Eric Blom
Fits most Electrolarynges (not included)

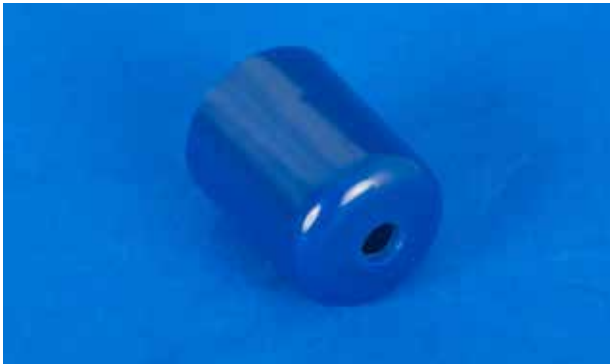
REF BL1001



Lauder Protective Boot

Protects the bottom (battery cap) of your
Electrolarynx

REF LAU02



Servox Velcro Holster

Belt pouch to carry the Servox Electrolarynx

REF SVH01



Servox Digital Oral Connector

Compatible with the Servox Inton and Servox
Digital. Includes Oral Connector and 4 tubes
(2 small and 2 large). **REF 18253**



Servox Inton Oral Adapter

Compatible with the Servox Inton and Servox
Digital. Includes 5 tubes. **REF SV07**



More Accessories

More accessories on www.electrolarynx.com.
New products added continuously!



Batteries & Chargers

We carry what you need - all major brands of electrolarynges, batteries, parts and accessories. The list is long and frequently updated so keep in mind to check our website where you find latest news, all products, pricing, descriptive videos and more at www.electrolarynx.com

Griffin Battery Charger Kit



- Dual Smart Charger
- 9V Batteries
- 2 Rechargeable Batteries included
- Batteries ONLY for Griffin products (TruTone, SolaTone)

REF STK45

VARTA charger with USB

- Charges 4 pcs AAA, AA, or 2 pcs 9V batteries (not incl.)
- USB outlet on side

REF 37469

World Travel Adapter

- Fits in most of the world
- Helps you never loose power!
- Comes in a tiny hard case

REF 37512



We Keep You Powered Up

We can help you with any battery need.

- Special Batteries for Servox devices
- VARTA AAA Rechargeable Batteries
- 9V Rechargeable Batteries for Griffin, iVox, Nu-Vois, and more.

Electrolarynx service, repair & support

We service what we sell. We have been repairing devices for 30 years and can fix most problems. Every now & then we even fix 25-year old Servox speech aids. **Serviced Devices Live Longer!**

Lauder Enterprises stands for unparalleled customer service, and if you have any problems with your equipment or just seek advise, feel free to call us. Or come see us at any of the support group meetings we attend.

Some of the many parts we stock:

A variety of spare parts and accessories.

For full range, see www.electrolarynx.com.



The image shows the new Servox Digital XL with accessories. We have been specialists in Servox for many, many years but we can service and help you with any device.

Please visit **the Servox Guru** on YouTube. You will find presentations of electrolarynges, tips & and how take care of daily issues.

HIPAA Readiness Statement

Lauder Enterprises Inc. appreciates the relationships we share and it is important for us to inform you of our efforts to comply to all applicable HIPAA regulations covering “Privacy Standards.” As a business charged with the responsibility of receiving, processing, distributing, and storing “private health information” (PHI), our business procedures and computer systems have been modified to incorporate compliance requirements. In some cases, Lauder Enterprises may disclose health information only for the purposes of facilitating payment of patient invoices for our clients. Prior to disclosing such information, Lauder Enterprises must first receive a signed HIPAA Consent Agreement from the patient. These agreements will assure all parties that individual healthcare information privacy rights are maintained to safeguard patient information.

Medicare

A Medicare enrollment form is available upon request. Please contact our customer service department for a copy of the form.

If a patient is a Medicare beneficiary, we will need a completed Medicare enrollment form and a copy of the beneficiary’s Medicare insurance card. This form need only be submitted one time, unless information such as address or eligibility status has changed. Once current information is on file, Medicare claims will be submitted on a routine monthly basis for Medicare primary customers.

Insurance Reimbursement

A copy of your purchase receipt will be mailed to you after each shipment/purchase. These receipts may be included in the claim to a private insurance carrier.

Required Documents and Information

All documents can be downloaded from www.electrolarynx.com, emailed or sent to the patient’s address upon request.

Verification of Receipt

My signature below acknowledges that I have received the Patient Bill of Rights, Medicare Supplier Standards, HIPAA Information, Warranty Information, Instruction Manual For The Device, Complaint Resolution and how to contact Lauder Enterprises, Inc. after hours.

Date

Signature client or responsible person

Submit your signed forms to us - see back page for contact options and information.

For After Hour Emergency with speech devices:
please call 210-860-7571 (Mr. James K. Lauder) or 210-410-6264 (Mr. Roman Espino)

Phone: (800)-433-2674
Fax: (210)-492-1584

ORDER FORM

E-mail: info@electrolarynx.com
Website: www.electrolarynx.com

Bill To:	Ship To: <input type="checkbox"/> Same as Billing Address
Phone:	Phone:

Quantity	Item REF	Product Name	Unit Price	Total
			Subtotal	

**Please note that product and shipping prices are subject to change without notice. Please call to verify amount.*

Payment Method: Check # _____ MoneyOrder Cash Credit Card

Type: _____ #: _____ Exp: _____

Authorized Signature: _____ Date: _____

OPTIONAL Prescription Section - for Clinician Use

Diagnosis (ICD-9)		Date Needed
# of months needed <i>(1-99 months, 99=life)</i>	Reason for Medical Necessity	
Speech Language Pathologist (SLP) Name		SLP Phone #
<small>I certify the medical necessity of this item for this patient. This section of the form and any statement on my letter head attached here to has been completed by me or by my employees, and reviewed by me. The foregoing information is true, accurate and complete, and any falsification, omission, or concealment of material fact may subject me to civil or criminal liability.</small>		
Facility Name and Address		NPI
		Email
		License #
Physician/Clinician Name		Signature

Electrolarynx, Batteries, Accessories, Foam Filters, Stoma Cover & Care

www.electrolarynx.com

- easy ordering online -

To Place an Order

Our Customer Service Representatives are available:

- Monday - Thursday 8:00 a.m. to 5:00 p.m. (Central Time)
- Friday 8:00 a.m. to 4:00 p.m. (Central Time)



Orders can also be placed through our 24-hours fax line, or at www.electrolarynx.com.

- Customer Service: 800-388-8642 (toll-free in the US and Canada)
- Main Telephone: 210-492-0864 (se habla Español)
- 24-hour Fax: 210-492-1584
- Email info@electrolarynx.com
- Webshop: www.electrolarynx.com

Are you a new customer?

Forms and other important documents are available at www.electrolarynx.com.

You can also call or email us and we will send you the documents, including Patient Bill of Rights, Medicare Supplier Standards, HIPAA Information and more as described on page 18.

Filing a Medicare claim for the purchases?

If you want to double check what documents Medicare requires for a fast reimbursement, you will find information in the documents we have available at electrolarynx.com.

LAUDER

The Electrolarynx CompanyTM

www.electrolarynx.com

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